

Netformx DesignXpert

Netformx DesignXpert and Netformx Discovery automate the end-to-end design process for creating winning proposals

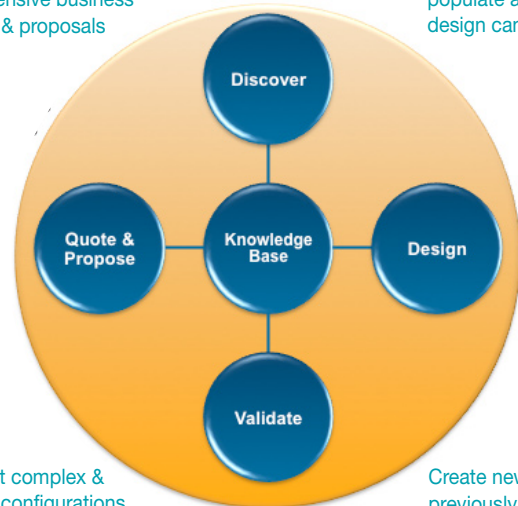
Netformx®

Communications service providers, systems integrators and equipment vendors worldwide use Netformx's award-winning solutions to transform enterprise customer requirements into deployable networks and communications solutions. Netformx accelerates the requirements-to-order process by putting the knowledge of product managers, in the hands of the customer-facing organization.

Netformx users can discover and design a wide variety of networking and communications configurations that meets their customer's needs. The design canvas provides an intuitive environment to implement changes to a pre-discovered network or start a new configuration from scratch. Designs are validated against the industry's most complete KnowledgeBase that frees users from having to understand exactly how to construct each element used in the design canvas. With Netformx, professional and personalized winning proposals can be generated in a fraction of the time and eliminate the potential for costly configuration errors.

Present professional comprehensive business solutions & proposals

Use discovery to pre-populate a multivendor design canvas

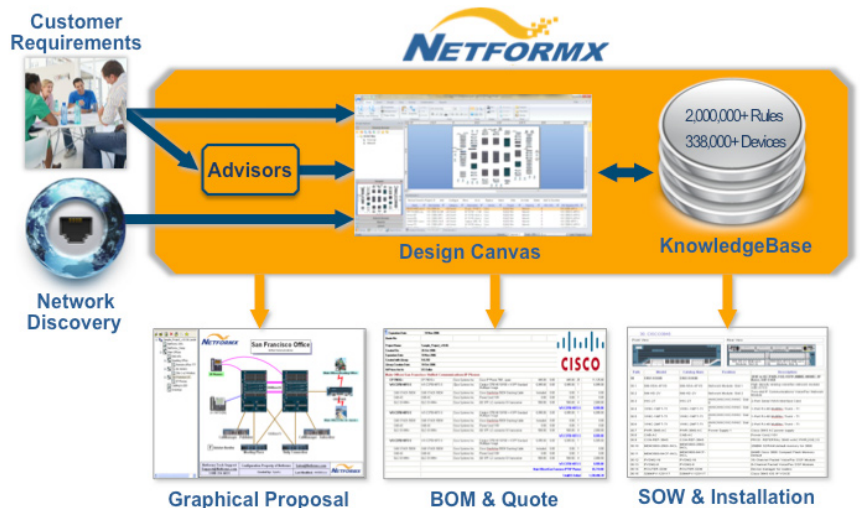


Construct complex & accurate configurations without extensive training

Create new or modify previously discovered networking environments

Netformx DesignXpert®

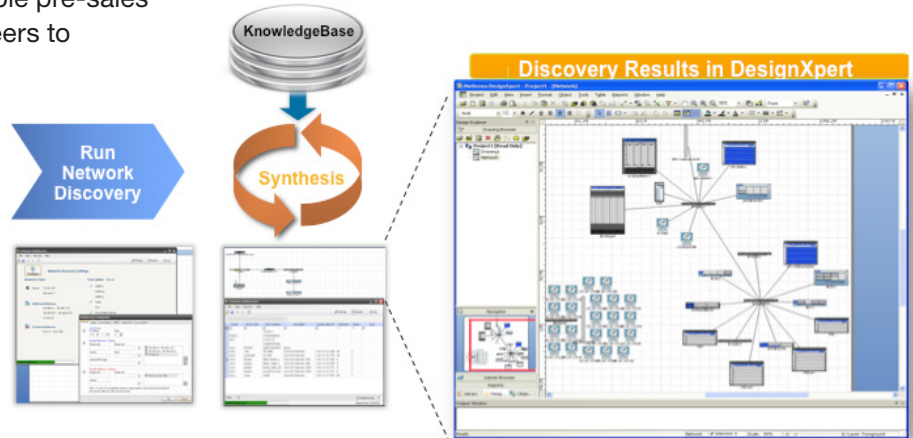
Netformx's flagship product, DesignXpert automates the end-to-end design process by enabling collaborative workflows and producing a validated architecture along with all the necessary documents to create an order. DesignXpert outputs include 1-Click generation of fully customizable Statement of Work (SOW).



Netformx Discovery®

Netformx Discovery is the audit and multi-vendor network discovery feature of Netformx DesignXpert. The SNMP/SSH/Telnet-based discovery capabilities enable pre-sales engineers, sales engineers and design engineers to quickly and accurately audit a customer's network and create a baseline. Netformx Discovery also automatically identifies topology, equipment, and configuration data down to specific nodes including detailed specifications for each device. Reports generated assist during the analysis phase by identifying EoX (End of Life, End of Support, etc.) devices, software versions, insufficient resources and gaps in the discovered network. This provides

immediate upsell and cross-sell opportunities and accelerates the ability to design new solutions for customers.



Netformx KnowledgeBase™

DesignXpert and Discovery rely on a centralized, multi-vendor KnowledgeBase, an extensive library of equipment and services with supporting pricing and configuration rules. The Netformx KnowledgeBase maintains public and private content. Public content is any catalog data generally available. Private content includes partner-specific data, which may be available to a subset of users defined by the partner. It can also be combined with the public content to create a complete set of offerings. The up-to-date KnowledgeBase ensures the solutions presented to customers are valid and deployable as designed. Discovery works with the KnowledgeBase to uncover which equipment vendor's equipment the customer has deployed within their environment and displays the output in a DesignXpert project.



About Netformx

Today, at least 25,000 networking design and sales professionals at companies including AT&T, Bell Canada, Sprint, Verizon, Mountain West Telecom, CenturyLink, Orange Business, Swisscom, Dimension Data, and Belgacom use Netformx's solutions. The company's equipment vendor partners include Cisco, Juniper, HP, Avaya, TrippLite, Adtran, APC, Belden, TerraWave Solutions and Plantronics, among others.

Netformx users benefit from the following results:

- Capture customer needs in minutes
- Reduce design errors by up to 99%
- Accelerate delivery of solutions by 60% to 90%
- Improve customer satisfaction by 100%

Visit www.netformx.com or call +1-888-743-6769 /1-408-423-6600 for a Sales Representative.