

## Keep MSP customer networks humming.

Predictive maintenance finds & analyzes network & security risks



**Coming Soon:** Deliver first-rate service by ensuring your customer networks consistently run at high reliability and resilience—without failures from IT or cybersecurity issues

Providing best-in-class service is challenging since networks are changing continuously, opening doors to cyber, hardware, and software risks. Feature and security updates from multiple vendors, new assets or those going obsolete, and frequent network configuration and segmentation changes all make failure prevention an ongoing maintenance task.

Network maintenance is even more complex now, as networks become software-based and virtual. Instead of just focusing on multivendor physical devices and wiring, operations must also address dynamic logical connectivity. This digital environment dramatically increases the number, frequency, variety, and severity of cybersecurity threats. End-of-life, physical and logical structural or topology risks need to be identified and addressed before they escalate into service disruptions.

Netformx AssetXpert is the Classic version in its original form. It is a self-service portal for the renewals team to organize and manage at-a-glance Cisco SmartNet contracts, software subscriptions, and assets. End-customers have access to a portal to stay apprised of their inventory and upcoming renewals.

Netformx AssetXpert 3.0 is an evolution of the Classic version which will be released in three phases of development to give MSPs an ongoing, accurate view of their customer network environment, automatically assess potential network and cyber risks, and prioritize the firestorm of threats and alerts so you can focus your efforts on the issues with the greatest impact.

## Achieving your business outcomes with Netformx AssetXpert predictive maintenance

AssetXpert 3.0 will simplify and streamline the process of multivendor network and security assessment, analysis, and maintenance. It will predict network and cyber vulnerabilities using deep AI machine reasoning and prioritize them for action based on their potential impact. With Netformx AssetXpert, MSPs can achieve these business outcomes:

### Vulnerabilities predicted before they become service disruptions

- Identify potential network posture risks with AI machine reasoning and historical analysis
- Prioritize hundreds of vulnerabilities based on likelihood and potential impact

### Reduced firefighting through proactive knowledge of network assets

- Ensure network resilience by identifying needed security, asset expansions, replacements, and upgrades
- Identify network segmentations and opportunities to build a Zero Trust Network

### First-rate customer support through streamlined best practices

- Rapidly conduct multivendor network assessments to understand the customer's network and identify areas for upgrade
- Easily conduct scheduled, automated, and accurate assessments to support their growing business needs, detect vulnerabilities, and prevent network degradations

### Greater customer loyalty and stickiness as a trusted advisor

- Keep customers up to date with ongoing network assessments and insights and enhanced network device security
- Differentiate yourself with end-customer portal views and asset and renewal self-management

# Netformx AssetXpert 3.0 will provide AI-based network resilience

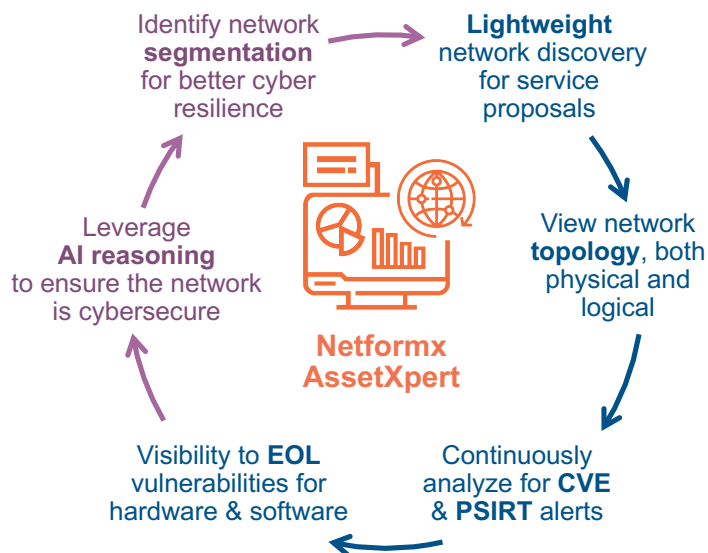
AssetXpert will be an integrated, automated solution that IT and security teams can access in the cloud. This substantially enhanced version of AssetXpert is part of the Netformx suite of tools and integrates three industry-leading SaaS solutions:

- **Netformx Discovery**, a longtime leader as a desktop network baselining solution, will provide automated, continuous remote network discovery from the cloud (Phase 1)
- **Netformx AssetXpert™ - Classic** efficiently and effectively manages assets and inventory, and provides end customer portals (Available today)
- **Orchestra Group's Harmony Purple** solution will be an optional plugin that combines multiple security tools into one for continuous threat exposure reduction (Phase 3)

MSPs will be able to elevate their level of service and keep customer networks secure and high performing using AssetXpert 3.0's innovative cloud combination of sophisticated discovery, asset management, risk prediction, and security capabilities.

## An overview of AssetXpert features

### Automated Ongoing Predictive Network Maintenance Management dashboard with end customer portals



### AssetXpert will provide:

**Recurring scans** to accurately reflect the actual state of the network equipment and topology

**Lightweight (including credential-less) scans** that are detailed but do not disrupt production network activity

**A multivendor view** of network topology

**Comprehensive network analysis** to identify:

- EoX equipment that may be at risk
- Known vulnerabilities in network equipment identified by CVE and PSIRT
- Configuration weaknesses
- Topology and segmentation issues
- Network device BOM analysis (Cisco Only in Phase 1)

**AI machine reasoning** risk prediction and prioritization based on impact

**Integration with Harmony Purple** – an all-in-one cyber security platform for continuous threat exposure reduction planned in Phase 3

# Netformx AssetXpert will simplify and streamline network and security assessment, analysis, and maintenance

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Growing network infrastructure threats are making it imperative to assess and analyze a network's status proactively and continuously. Netformx AssetXpert will do exactly that with an integrated, automated SaaS solution that enables both security management and network maintenance to be based on the same up-to-date and accurate view of the network.

Through comprehensive discovery and AI machine reasoning analysis Netformx AssetXpert will ensure that networks are reliable, resilient, and secure. In addition, AssetXpert will identify business opportunities, such as upsells, and cost reduction through automated analysis.

The result is safer networks and greater customer loyalty.

If you want to learn more, talk to your account manager or [sales@netformx.com](mailto:sales@netformx.com)

## About Netformx

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Netformx improves IT Solution and Managed Service Providers profitability and efficiency by providing actionable insights and positive business outcomes. Pre- and post-sale insights enable Solution Providers to accurately assess and design winning IT network proposals and to maximize Cisco VIP and Lifecycle Incentive program payouts. With up-to-date multivendor network discovery, MSPs can accurately quote IT network services and continuously monitor network assets, leveraging AI security reasoning to ensure they are cybersecure. These business outcomes are the result of automated multivendor data gathering, analysis, and at-a-glance insights available in the cloud.

