Netformx CX Advanced Audit Tool

Your tooling fast-pass for the Cisco CX Advanced Specialized Audit

7 steps to quickly pass the tooling audit and reap Lifecycle Incentive rewards

1 Understand the CX Advanced Specialized Audit requirements

- Invest in CX processes to pass an independent third-party audit
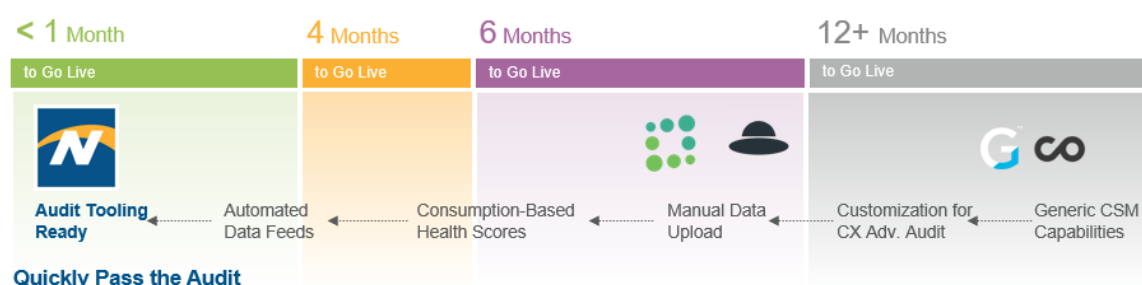- Demonstrate your customer success tool complies with the Advanced Specialization requirements

2 Evaluate Cisco's recommended CSM tooling options

- Customer Success Management (CSM) applications take months to prepare for the audit
- Additional months are needed to manually transpose live customer data into the CSM

3 Look at Netformx: a more affordable and faster alternative

- Netformx' Partner-ready solution automatically captures all the Cisco data needed
- Significantly reduce tooling costs and resource time
- Bonus: Visibility to all your LCI-eligible opportunities to increase potential payouts pre- and post-sale

The Netformx CX Audit Tool Advantage

< 1 Month to Go Live	4 Months to Go Live	6 Months to Go Live	12+ Months to Go Live
Audit Tooling Ready	Automated Data Feeds	Consumption-Based Health Scores	Customization for CX Adv. Audit
		Manual Data Upload	Generic CSM Capabilities

Quickly Pass the Audit

4 Get onboarded

Once Netformx has access to your data with approved credentials, we can start populating the tool

5 Get trained for your demo to the Audit Team to pass the tooling audit
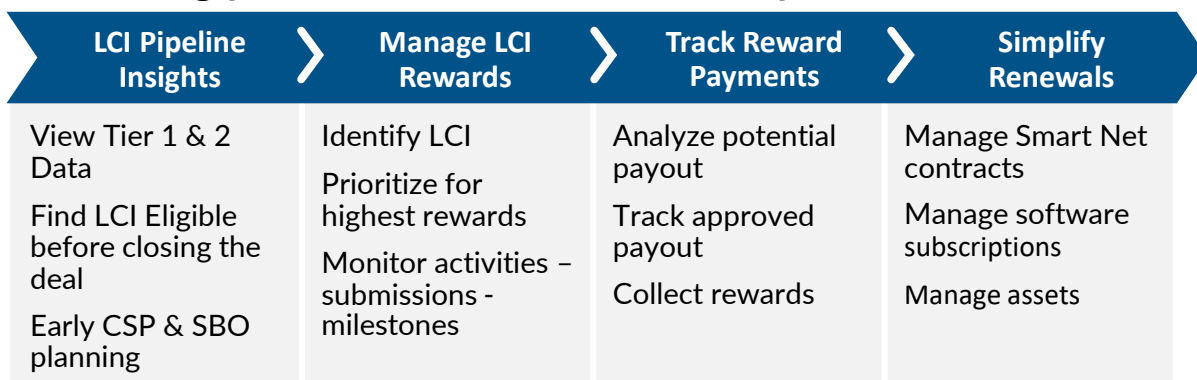
Netformx will thoroughly train you on how to show you meet the tooling requirements

6 Pass the tooling portion of the audit with ease

With Netformx, Partners pass the tooling portion of the audit as simply as following a roadmap

7 Manage and optimize LCI rewards on an ongoing basis after you pass the audit

Mastering your LCI Rewards Profitability

LCI Pipeline Insights	Manage LCI Rewards	Track Reward Payments	Simplify Renewals
View Tier 1 & 2 Data	Identify LCI	Analyze potential payout	Manage Smart Net contracts
Find LCI Eligible before closing the deal	Prioritize for highest rewards	Track approved payout	Manage software subscriptions
Early CSP & SBO planning	Monitor activities – submissions - milestones	Collect rewards	Manage assets

- Get a presales view of LCI-eligible opportunities for Cisco direct and distribution deals and receive LCI reports
- Identify LCI opportunities, manage the reward process, track payments
- Prioritize LCI opportunities; focus on activities by due date
- Easily manage Smart Net contract, software subscription, asset renewals

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